

MidPoint Solutions LLC

POC: Kasha Haywood, CEO

EUI: ECKLYN6JBNC7

EIN: 99-3648352

CAGE Code: 9YXW6

ABOUT MPS

MidPoint Solutions LLC, based in Virginia, specializes in delivering strategic management solutions and implementation services to businesses and organizations across various industries. Our expertise spans strategic planning, leadership development, program and project management, facilities management and Information Technology solutions. We are committed to driving client success by enhancing performance and fostering sustainable growth through innovative customized solutions.

CORE CAPABILITIES

• Program and Project Management

- Mission Support Services
- Business Operations
- Strategic Planning & Execution
- Conference & Event Planning
- Process Optimization
- Operations Effectiveness
- Digital Marketing
- Documents Preparation

• Healthcare and Medical Support Services

- Clinical Operations
- Healthcare Programs Management
- Referral Management
- Medical Staffing
- Public Health
- Medical Coding

• Facilities Management

- Janitorial Services
- Exterminating
- Carpet and Upholstery Cleaning
- Furniture Relocation

• Administrative and HR Support Services

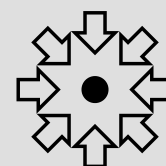
- Leadership Training
- Workforce Development
- Office Administrative Support
- Continuing Education
- Education & Training

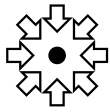
• IT and Digital Solutions

- Cybersecurity
- Software Development
- Social Media
- Digital Transformation
- Help Desk Support
- Web Application

ABOUT MPS CEO

Kasha Haywood is a distinguished leader and retired Air Force veteran with over 21 years of exemplary service to the nation. Throughout her military career, she developed and honed unparalleled leadership skills, specializing in Healthcare Management, Project Management, and Human Resources Management. Her transition to the government contracting sector has been marked by the seamless application of her extensive experience and strategic acumen. Kasha's commitment to excellence and innovative approach enable her to drive impactful solutions and foster strong partnerships within the government sector.





DIFFERENTIATORS

- Women Owned Small Business (WOSB),
- Economically Disadvantaged Women-Owned Small Business (EDWOSB),
- Service Disabled Veteran Owned Business (SDVOB)
- Veteran Owned

PAST PERFORMANCE

Program and Project Management

- Determined manning levels and funding required to develop the Defense Health Agency, J-7 Education & Training, Clinical Training Programs Operational Management Office; Created position descriptions for civilian and contractor positions.
- Managed Enterprise Task Management Solution System (ETMS2) for the Defense Health Agency, Military Medical Treatment Facilities Division.
- Developed Defense Health Agency's inaugural Clinical Training Programs Symposium for all DoD's enlisted medical professionals.

Healthcare and Medical Support Services

- Directed the Referral Management operations; processed 5.6K specialty appointments and 2.1K Clear and Legible Reports resulting in \$2M in savings for the DoD.
- Managed directorate operations; facilitated General Officer engagement with 7 Division Chiefs. Coordinated 425 correspondence reports, 396 tasks and 1.2K meetings. Prepared funding documents, coordinated with MAJCOMs, FOAs and executive wings allocating \$44M for Defense Health Programs medical research.
- Lead director's administrative capabilities for 341 personnel, 66 Geographically Separated Units (GSU) on 4 continents; guides 3.5K Congressional/DoD/President of the United States (POTUS) tasks.

Administrative and HR Support Services

- Facilitated and managed Fitness for Duty Examination and Line of Duty Determinations as well as Medical Evaluations Board programs for 6,000 assigned Air Force, Army, Navy and Marine Corps personnel.
- Assessed and analyzed 150 checklist items across 5 clinics as a member of the Joint Commission pre-inspection team in preparation for 3-year accreditation of the hospital.
- Managed largest Fort Belvoir Community Hospital clinic; oversaw the daily operations of 140 joint service active duty and civilian personnel providing service to the 7K patient population.

Facilities Management

- Clean Carpets, Strip and Wax Floors, Mop and Clean Floors
- Set-Up and Tear-Down for Events
- Create marketing materials including brochures, flyers, online marketing, social media posts, etc

IT and Digital Solutions

- Implemented \$2.3M budget; accounts for \$7.4M in medical equipment and devices; ensured availability and operability
- Managed secret internet protocol router (SIPR) network workflow; processed 202 Joint Secret tasks
- Managed Directorate SharePoint webpage: assisted site users and streamlined flow of information throughout the organization.

NAICS CODES

- 541611 • 541720 • 541613 • 561421 • 561990 • 561740 • 561431 • 541612 • 561410 • 561110 • 611420
- 611430 • 561110 • 561410 • 561421 • 561720 • 561499 • 561910 • 561421 • 561990 • 541519 • 541512
- 541618 • 541690 • 561110 • 621399 • 561710 • 561439 • 541214 • 541910 • 611430 • 541511 • 611420

CONTACT US FOR MORE INFORMATION

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